



IT ASSET MANAGEMENT (ITAM) SERVICES

Meeting the challenges of compliance, business continuity planning, and improved service levels

Stefanini TechTeam's IT Asset Management (ITAM) offering creates business value for the customer by helping to implement an integrated set of people, processes, and technologies that optimize the organization's IT asset holdings. Our customizable ITIL-driven® approach helps organizations begin or mature their ITAM processes in order to better manage their existing IT assets and transactional activities, as well as enable vendor consolidation and alternative licensing terms. As a result of experience and expertise, our people can help CIOs accelerate results by pinpointing problem areas within the existing infrastructure, implementing and integrating the tools and capabilities necessary to resolve those problems, and establish asset management programs to deliver rapid, yet sustainable, benefits.

With the introduction of ISO 19770 SAM Standards, ITIL v3, more extensive virtualization deployments, and increased software compliance audits, IT organizations need to provision and manage complex asset environments which serve as the foundation for business services and competitive advantage.

WHAT'S THE BOTTOM LINE? COST SAVINGS

A customized ITAM solution from Stefanini TechTeam saves your organization money. Whether you currently use BMC, HP or a proprietary tool and want to stay with your tool, or are looking to explore other tools such as CA Technologies, Stefanini TechTeam's ITAM services address the Total Lifecycle of software and hardware assets. Our solutions are designed to provide a rapid return on organizational investments while mitigating the risks traditionally associated with IT utilization.



IS ITAM THE RIGHT CHOICE?

- Is your organization a member of the International Association of IT Asset Managers (IAITAM)?
- Are your IT resources working to mitigate software compliance audits? And have you been penalized after such audits?
- Is your IT organization under pressure to deploy and drive adoption of new asset management services? And do they need to integrate with existing technologies?
- Would it be helpful to have a proven Asset Management process, backed by established methodologies and industry best practices? And supported with cost effective, managed services?

THE CHALLENGE

Without a comprehensive approach that addresses the technology, processes, and financial needs of IT Asset Management, costs rise, risks increase, and effective Asset Management adoption slows.

Processes: Many organizations lack the time, funding, and/or subject matter expertise to initiate and sustain the standardized Asset Management processes that the business requires.

Integrations: Organizations need ITAM tools to integrate with existing asset discovery tools, procurement systems, ERP systems and/or service desk solutions in order to provide flexibility and reduce TCO.

Software Compliance: With vendor initiated compliance audits increasingly being used as secondary revenue, organizations need a proactive approach to software asset management that eliminates the high-cost of audit management, manual reconciliation, and financial penalties.

Resource Optimization: Today's economy requires organizations to run lean IT where both hardware and software assets are optimized for maximum value through consolidation, virtualization, and creative negotiating while simultaneously delivering on both short-term and long-term business requirements.



OUR SOLUTION

We offer a complete portfolio of features and functionality including financial management (payment streams, invoice reconciliation, process automation), vendor management (vendor profiles/relationships), contract management (document types/templates, contract relationships), software license management (license profiles, entitlements, content and compliance), and asset impact analysis.

- Helps organizations drive down IT costs by optimizing hardware and software assets.
- Integrates with organizational technologies resulting in a rapid implementation of services and return on investment.
- Enables organizations to identify opportunities for vendor consolidation and alternative licensing.
- Improves IT Asset Management capabilities spanning people, processes and technologies.
- Mitigates risk traditionally associated with technology utilization.
- Aids in IT budgeting and planning.
- Boosts emergency preparedness and recovery efforts.

Organizations need a comprehensive Asset Management solution that is modular and fits their needs, regardless of their relative asset management maturity.

WHY STEFANINI TECHTEAM?

ITAM Thought Leadership

Industry best practices are not only utilized by Stefanini, they were written by our experts with continued involvement in international standards and professional associations.

Comprehensive Solutions with "ITAM Tools of Choice"

Our industry subject matter experts deliver comprehensive solutions to maximize software and hardware asset management as a trusted advisor who is tool-neutral. We are proud to deliver excellence utilizing any tool that our clients select.

Strategic Partnerships with Clients

With nearly three decades of experience helping clients implement industry best practices and content, we offer a collaborative, strategic partnership approach to develop a solution that precisely meets specific organizational needs for people, processes and tools.

PROVIDING ITAM VALUE

The ITAM services from Stefanini TechTeam are created with multiple elements to provide maximum value to organizations in both short and long term efforts. These elements drastically reduce the costs, risks and time associated with improving IT Asset Management:

ITAM Environmental Analysis

A successful ITAM implementation depends upon effective processes that blend organizational methodology with best practices. Stefanini TechTeam conducts an in-depth gap analysis of critical ITAM policies, processes, and procedures, while identifying opportunities to instill best practices. Stefanini TechTeam then takes the analysis further by identifying quick asset optimizations that can often fund ongoing ITAM initiatives.

Software Optimization Audit

Most asset service providers promise software audits but only Stefanini TechTeam offers penetrating 360° analysis that maximizes risk mitigation and cost savings. Optimization analysis includes usage data mining, trending, root cause analysis, install path variance, alternative asset review, and alternative terms review. The results are cost savings up to 3 times greater than industry averages.